

More Kwan for your money

The **More-Kwan-for-your-money** package is designed to help you get more out of your current investment in Salesforce. When you have the feeling that you made a good start with Salesforce, but that it must be possible to get more from it, then you want **More-Kwan-for-your-money**.

When you decided to sign up for Salesforce, you probably considered what this investment could do for your company, and for the strategic goals that your company has or had back then. You might have seen what other Salesforce customers were able to achieve, be it in sales, service or with moving other applications to the cloud. With the **More-Kwan-for-your-money** service, we want to help you to rediscover those original goals and advise you on pushing your current Salesforce environment to the limit, in order to get the maximum out of it towards achieving those goals.

Perhaps you have never looked at Salesforce that way, but feel that this is the time to be thinking more strategic.

Short consultative engagements

This particular service comprises 2 to 4 days and has a mostly consultative nature. We will engage with you on determining or rediscovering your strategic goals. Then we will recommend ways to amplify the benefits your company already experiences from using Salesforce, or to exploit areas within your current Salesforce environment that have been at your disposal, but which have never been fully implemented. Our approach is very pragmatic and focused on how you can do more with what you have.

To give you an impression of the kind of activities that can be part of this service, here are some:

- (re)discovering your strategic goals and how Salesforce contributes to them
- verification of adoption of common best practices that are known to increase the return on the decision to invest in Salesforce
- review of the implemented architecture / data model / processes
- re-evaluate possible benefits of integrating with other applications
- identify neglected features and functionality that can contribute to the company goals

The **More-Kwan-for-your-money** package will have a clear deliverable in the shape of a brief document with the recommendations, which can be focused at business processes as well as at aspects of the Salesforce implementation. These recommendations can then be presented back to the relevant stakeholders.

Prior to starting this engagement, we will discuss your expectations, and identify particular areas which you suspect have a high potential for providing additional value. Any **More-Kwan-for-your-money** engagement will be completed within a maximum of 15 consecutive business days. This gives you the time throughout to reflect within your organisation and feed any additional info back into our joint efforts.

In order for you to increase the return on your investment even as we undertake this exercise, we have put together the following attractive pricing for you.

Days	Cost (excl VAT)
2	1920 Euro
3	2784 Euro
4	3600 Euro

If you feel this type of package can benefit your organisation, then don't hesitate to get in touch with us. It will be our pleasure to discuss how we can jointly make the most of such an engagement.