

KwanDay

You know your company can do with some assistance in setting you up with Salesforce, but you don't want to spend more money on help than you spent on the annual subscription.

KwanDay is a true starter package with which we want to make sure all Salesforce customers can afford to make a great start and to increase the adoption of Salesforce by its users.

But what can you do in a day?

As a template we suggest the following structure to the day:

- Gather your requirements and discover together where we can make the biggest impact (up to 2 hours)
- We go away for a while to make some changes to your environment and demonstrate them back to you (around 4 hours)
- You can take a day or two to review what is there and let us know what you think and where changes or improvements are required (in your own time)
- We take another 90 minutes and use your feedback to implement as much of the most relevant items we can in the available time (90 minutes)
- The final half hour will be spent with the person in your company who will take care of the environment into the future (30 minutes)

A **KwanDay** can span across a maximum of five consecutive business days, meaning that our activities can be carried out on two or three different days. This gives you the time to properly review the configurations that were made and to gather feedback from all the key-users in your organisation.

KwanDay that suits you

The above example shows that we are able to do two short iterations within the time of one day. Keep in mind that before we start, we will always discuss with you how the 8 hours available within this package are best used in your situation, we know that each organisation is in its own unique position. For instance, if you have your requirements prepared in a document, we might only need 1 hour for discovering what you require. That would leave an extra hour in the day for us to configure and adapt Salesforce to your needs.

How do you mean, we will spend less on this than on our subscription?

In order to enable all Salesforce customers to make a proper start with their Salesforce environment, we offer this package at a fixed price of 600 Euro (excl VAT). And you don't need to be a brand new Salesforce customer, all Salesforce customers can avail of this package.

Please contact us if you think a **KwanDay** is exactly what you need, we are happy to discuss your requirements and tell you how much we think can fit in a day.